



**FUNDING PROPOSAL FOR  
KWSA**



**SEP. 2018 - MAY. 2020**

Submitted by

Transcape Non Profit Organisation  
RegNo: 035/619NPO  
Mirthe Vos  
Skills Development overall manager  
Tel: +27 (0)72 797 4862  
Email: mirthe@transcape.org

# CONTENTS

## **About the project**

|                                             |     |
|---------------------------------------------|-----|
| Vision.....                                 | 4   |
| About Mankosi.....                          | 4   |
| What is the Skills Development Center?..... | 4   |
| Why a Skills Development Center?.....       | 4   |
| Benefits Skills Development Center?.....    | 4-5 |

## **Skills development research rural Eastern Cape**

|                                                     |   |
|-----------------------------------------------------|---|
| Research of Skills Development in Eastern Cape..... | 7 |
| Community research.....                             | 7 |

## **Sewing & computer program**

|                             |    |
|-----------------------------|----|
| Why sewing?.....            | 9  |
| The sewing program.....     | 9  |
| Future possibilities.....   | 9  |
| Why computer literacy?..... | 9  |
| The program.....            | 10 |
| Follow up guidance.....     | 10 |
| Future possibilities.....   | 10 |
| Micro-finance.....          | 10 |

## **Budget**

|                    |    |
|--------------------|----|
| Kickstart.....     | 12 |
| Running costs..... | 12 |

|                        |           |
|------------------------|-----------|
| <b>Conclusion.....</b> | <b>14</b> |
|------------------------|-----------|

# ABOUT THE PROJECT

## VISION

Our vision for this project is that we stay close to the people and work from the bottom up to implement the project. This means that we will have regular community meetings to keep everybody close, updated and connected with the project.

The projects' main vision is to ensure the local population benefits not only through skills development, but also through employment opportunities within the project after March 2020, the set opening date. The Skills Development Center will have a locally management team what is already working together as volunteers. Our aim is that the SDC will operate independent and still be connected to TransCape.

Within the learning program we will give focus towards education about solutions and creative thinking. We will assist the local population to learn about the different possibilities within the parameters of Skills Development Program. This will ensure self-sustainability and open doors to new life frontiers.

## ABOUT MANKOSI

Mankosi A/A is a rural area in the Eastern Cape with a population of around 6000 living below the poverty line. There is a big group of strong and active youth between the ages of 18-38. This is the group that is young and healthy and who needs to provide for the families. Due to the unemployment rate and unfavourable economic conditions in Mankosi area, the large number of youths spend most of their time immersed in alcohol and other illicit social ills.

## WHAT IS THE SKILLS DEVELOPMENT CENTER?

The Skills Development Centre will educate the people those enrolled from the Mankosi community on sewing, driver's license, computer literacy and agroecology (organic agriculture).

The aim is to target and draw participants of age groups between 18-38 for the skills program. The computer skills and sewing aspects of the program will be outsourced, while the driving program will be implemented with inhouse skills. Agroecology is already being implemented in Tshani village, Mankosi. Mr. Thulani Gxala is managing this and will continually doing that within the SDC.

Local and eligible members of the Mankosi A/A, with skills in the above-mentioned aspects, will be recruited to share their skills within the program. Thereby enhancing skills and creating opportunities for those who otherwise wouldn't have had the chance for practical application of their already acquired skills.

Because of the knowledge we gained during the community- and skill research what is about guidance and mentoring (read more at page ...) the need appeared for ideas and possibilities within a skill. That is why there will be short workshops available. In these workshops we will invite skilled individuals who will share their story towards a sustainable job and give a little insight about their professions.

After students have completed their desired courses, we expect that many will have a good idea of what they want to do next and where opportunities lie. TransCape NPO can help the newly groomed entrepreneurs with a Microloan to kick start their future. A basic business skills course will be provided for those who are interested in starting their own businesses.

## WHY A SKILLS DEVELOPMENT CENTER?

Many people are practical by default rather than academic, the Skills Development Centre will create the space to discover those members in the community with these practical aptitudes. Theoretical knowledge of skills-based subjects needs to be supported by practise, this is the reason a Skills Development Centre is necessary for the Mankosi community.

Sewing, Driving, Agroecology, computer literacy and related skills are paramount, essential practical skills. The Mankosi community members successful life achievement, depends on early life development skills.

This will help ensure sustainable living and open doors to self-dependency for everyone involved in the project. The Skills Development Centre will not only cater and provide means for employment, but also cater for eradication of drug abuse and will provide health education awareness. These skills will automatically enhance their value of life and the importance of personal development.

---

## **BENEFITS OF THE SKILLS DEVELOPMENT CENTER**

The Skills Development Centre will demonstrate how skills can create high self-esteem and individuality. In a short amount of time one can acquire skills and build one's own future, while developing their families for the generations to come.

The primary benefits are:

- Empowerment of community members
- Igniting creativity with skills to implement ideas;
- Build independence to find solutions for their own situations,
- Ability to assist the greater community
- New avenues of generating income to provide a sustainable livelihood for their families.
- Guidance will be provided to students after the skills training completion to ensure the skills attained can be used effectively.

**SKILLS DEVELOPMENT  
RESEARCH IN  
RURAL EASTERN CAPE**

---

## RESEARCH OF SKILLS DEVELOPMENT IN EASTERN CAPE

Currently, there are no skills development projects within the greater rural Mankosi area. Nevertheless, we found workshops and businesses within the rural Eastern Cape where skilled people practicing a skill, teach others and making a living out of it.

Places we visited:

- » Inkwezi Losuka rehabilitation and development center, mthatha; pottery, sewing, lather work and arts & crafts workshops.
- » Mfanafunti & Khanisa (Wild coast carpentries), Coffee Bay
- » Zezethu, hat designer, Mathata
- » Bulelwa, traditional shoe designer, East London
- » Notshana business owner, Mdumbi

What we learned:

- » **Guidance:** People need ideas about skills and where opportunities lie. They also need guidance during the training and in future plans.
- » **Mentoring:** Students are eager to learn but need help with ideas how to implement a learned skill.
- » Lots of positive feedback, collaborating ideas and ideas for the future.

## COMMUNITY RESEARCH

TransCape has been working in the Mankosi community since 2004 and we have successfully established several projects and learned a lot on the way. We have met with the local leaders including the local chief and headman for the buy in and most importantly, to ensure the needs covered by the project are of primary importance to everyone. This is where we first heard about the need for a Skills Development Centre.

It was decided that to cover the primary needs, and to ensure we cover the gap, a research study had to be undertaken to discover more about the interests, needs and fears of the community.

We then visited 6 villages within Mankosi to reach every corner of the community and as many people as possible. In order to draw interest, we demonstrated during the meetings, in an orientation form of presentation, the various skills set we were looking into for the program and what the possibilities for each field are. After the film a questionnaire was provided for each participant to fill in.

Top four interests in skills:

1. Drivers license
2. Computer skills
3. Organic agriculture
4. Sewing

What we learned from the questionnaire:

- » 96% of the people attending the village meetings did not finish school because of financial problems or have no necessary basics from elementary level to assimilate information in secondary classes, setting them up for failure academically.
- » There is not much knowledge about skills or skills development.
- » There is not much inspiration, creation or creativity.
- » People generally don't have any skills that can help them in the future to get out of poverty.
- » Short courses are required to introduce socio-economic changes
- » People are very eager to be involved and see the benefits of the project and long-term successes associated with it.
- » There are prospective learner candidates within the Mankosi community who are ready to benefit fruitfully from the programme.
- » The financial resources are a limiting factor.

**SEWING &  
COMPUTER PROGRAM**



---

## SEWING PROGRAM

### //why sewing

There is a group of people who invested and in a hand/ non electric sewing machine and making traditional clothes. The request from those people is to professionalise, learn different techniques and to make clothes for different markets. These skills will benefit the community by making the clothes what this area needs like school uniforms. During the community survey in September, it was found that 96% of respondents did not finish their school due to financial problems. If these uniforms are made and sold within Mankosi, it will save a lot of money. And this is going to help children finish their school.

There is also a group who never sewed before and would like to learn the basics. We will look to every person individually to make sure everyone gets the right tools to reach their goal. Learning to speak and write English, business skills and Microfinance will include the program if needed.

### //the sewing program

For our sewing program we are already training Nosiphelele and Nomandla. These women who both have experience in sewing and are passionate about teaching and helping this community going forward.

The sewing program has one course for both the experienced and the inexperienced people.

The course will be the same at the following points:

- The course will be 3 months
- In every course 5 people can maximal enter
- The fee for the student will be 5% of the overall expenses
- Learning about the market
- Using references
- Experiment
- The courses will be conducted in the workshop
- Every student will have his/her dedicated work space during the course duration.
- TransCape will issue a completion certificate to all individuals who have successfully completed the course with satisfactory results.

Outline of the Sewing program.

- Posture
- How to use the sewing machine
- Taking measurements
- Working with patterns
- Safety tips

Experienced candidates learn how to:

- Apply new technics
- Fashion and references
- Open to creativity

### //future possibilities

The closest town is about two hours' drive, on a long strip of gravel road, from Mankosi. It is a time consuming and expensive exercise to go to town and do shopping. If the community can be self-sustainable and provide for their people, it will have a positive impact on the local economy and on people empowerment. There are much more possibilities in the local market if the clothes traditional self-made shoes, curtains and bed linen and other lines associated with sewing industry can be made cheaper. These are all in demand in the local market as well as the local tourism industry.

## COMPUTER LITERACY

### //why computer literacy

For the ones who are used to computers and surfing the internet, we sometimes forget about how drastically it changed our lives. Access to the internet and using it to your advantage is something that can make lives easier and our world smaller. We know, after our community research, that this is a very important skill to master when you live in a place where the options are so limited. We learned from the people that they want to have more control over their lives by being able to use the internet so that they can look for jobs, follow online courses or gain knowledge.

### **//the program**

We will be collaborating with Mictseta who specialises in outreach programs, they have extensive knowledge and experience in rural setting.

- The course will be twice a year.
- In the course there will be space for 10 people.
- The course will be 14 days, during the weekend there are no classes but the opportunity to practice.
- The student will pay 5% of the total costs.
- Every student gets a national certificate: Information technology and using computer NQF level 3
- Learn about basic computer skills, use email, surf the internet and Microsoft software.
- 

What we will provide for the course:

- Computers
- Training location
- Electricity and internet access
- Accommodation and catering for students and facilitator.

### **//follow up guidance**

We think that after the knowledge there needs to be practice and that takes time. We will give small exercises in different subjects and they will learn about how to use the gained knowledge in their advantage.

- This course will be free
- One month
- Training and experimenting
- Working towards a personal or shared goal

### **//future possibilities**

Basic computing and soft skills related to it, will be crucial as a start-up for all learners who never had the opportunity to use computers.

## **MICRO-FINANCE**

Many community members think the only way to get a sustainable income for their families is to move to the city and live a life in shacks with horrible conditions. The program of the SDC will trigger the individualists who have a dream and give the tools to chase that dream.

For the talented individuals who see business opportunities and those ideas have the potential to create jobs and a better life for Mankosi area there will be the possibility for micro finance. This will only apply on people who followed one of the skills from the SDC and will add something to the community.

# BUDGET

**BUDGET****KICKSTART**

| Item                           | Unit Cost | Quantity 1<br>(Units or Days) | Quantity 2 (No.<br>of People) | Total Costs    |
|--------------------------------|-----------|-------------------------------|-------------------------------|----------------|
| <b>Interior implementation</b> |           |                               |                               |                |
| 1. Sewing desk                 | 1000      | 6 Units                       | -                             | 6000           |
| 2. Sewing chairs               | 350       | 6 Units                       | -                             | 2100           |
| 3. DIY shelving Ellies         | 850       | 6 Units                       | -                             | 5100           |
| 4. Industrial sewing machines  | 4500      | -                             | 6                             | 27000          |
| 5. Tools                       | 1000      | -                             | 6                             | 6000           |
| <b>TOTAL</b>                   |           |                               |                               | <b>R46 200</b> |

**RUNNING COSTS****1 YEAR: MARCH 2020 - MARCH 2021**

| Item                                                                                                                                 | Unit Cost | Quantity 1<br>(Units or Days) | Quantity 2 (No.<br>of People) | Total Costs      |
|--------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------------------------|-------------------------------|------------------|
| <b>Sewing workshop</b>                                                                                                               |           |                               |                               |                  |
| 1. Salary manager (half time)                                                                                                        | 2500      | 1 Year                        | 1                             | 30000            |
| 2. Workshop materials                                                                                                                | 600       | 1 Year                        | 20                            | 12000            |
| 3. Postage                                                                                                                           | 3800      | 1 Year                        | -                             | 3800             |
| 4. Communication                                                                                                                     | 3800      | 1 Year                        | -                             | 3800             |
| 5. Electricity                                                                                                                       | 9600      | 1 Year                        | -                             | 9600             |
| <b>SUB-TOTAL</b>                                                                                                                     |           |                               |                               | <b>R59 200</b>   |
| 6. <i>Project income</i>                                                                                                             | 148       | 1Year                         | 20                            | R2 960           |
| <b>TOTAL</b>                                                                                                                         |           |                               |                               | <b>R56 240</b>   |
| <b>Computer literacy NQF level 3<br/>(outsourced by Elchees Software Solutions)<br/>10 PEOPLE TRAINED OVER 2 WEEKS, TWICE A YEAR</b> |           |                               |                               |                  |
| 1. Basic computer literacy training                                                                                                  | 2900      | -                             | 20                            | 58000            |
| 2. Software contract                                                                                                                 | 450       | -                             | 20                            | 9000             |
| 3. Accommodation facilitator                                                                                                         | 130       | 28 Days                       | 1                             | 3640             |
| 4. Computers                                                                                                                         | -         | -                             | -                             | -                |
| 5. Catering facilitator & students                                                                                                   | 110       | 28 Days                       | 11                            | 33 880           |
| <b>SUB-TOTAL</b>                                                                                                                     |           |                               |                               | <b>R 104 520</b> |
| 6. <i>Project income</i>                                                                                                             | 261       |                               | 20                            | R5 226           |
| <b>TOTAL</b>                                                                                                                         |           |                               |                               | <b>R99 294</b>   |

# CONCLUSION

## CONCLUSION

The primary need for the Skills Development Center is the financial injection. This will enable us to create a life changing opportunity for the youth of Mankosi, which will inspire generations to come. With the financial assistance, we will acquire all the essential tools and materials that are needed to hone the skills that will shape and be implemented in their lives.

This is what makes this program special: we spent a lot of time visiting different villages and to experience, first-hand, their way of life. This program is created through the voices of Mankosi and because of the volunteers abroad and locally skilled people it is meant to bridge the gap from rural life being unemployed to rural life and being employed, in Mankosi or in the cities.

We will empower our students; teach the students skills that will open doors in the future. The student gets inspired to experiment, be creative, think outside the box, find own solutions and create opportunities for themselves. With this vision a person will see solutions instead of problems and can change a community who are depending on governmental funds.

Without a Skills Development Center the only way forward for a student is doing well at school, which can prove difficult due to more than 90% of the children dropping out of school because of financial limitations. It is commonly known that there are a large percentage of people who are naturally born with practical interests and aptitudes rather than of academic. The project will provide opportunities to harness those intrinsic needs that can be met with practical than academic achievement.

This Skills Development Center will be the first in the rural Eastern Cape and can be the first of many. In the skills development research in the rural Eastern Cape we met different people from different communities and we found out that the problems are the same everywhere. We believe this Skills Development Center can be the first of many that it can empower communities and can bring them out of poverty, crime and alcohol abuse.